

## Meet the Staff



**Brent  
Small**

**Business Development  
Representative**

**Years with Southland:** 2007 - Present

**Location:** Lexington, SC

**From:** Myrtle Beach, SC

### **About Brent:**

Brent joined Southland's Midland Operations office in August 2007 after working for the Columbia Inferno hockey team of the ECHL as an Account Manager during the 2006-2007 season.

Just four months into his tenure with Southland, Brent's next opportunity presented itself as he was named Business Development Representative for the Lexington office. Brent is now in charge of sales for Midland Operations and has been instrumental in making the newly acquired branch a success.

Brent graduated from the University of South Carolina with a Bachelor of Science degree in Sports and Entertainment Management in May 2007. While in college he interned with the Inferno during the 2005-2006 season where he got his first taste of sales.

When not working, you can find Brent at the beach surfing or on the golf course perfecting his game. On June 28, he will be getting married in Columbia, SC to his fiancé Megan. After their wedding, the two will jet-off to Hawaii for their honeymoon.

Brent and Megan currently reside in Lexington, SC.

## Western SC Operations teams up with Local College

Southland is proud to announce its new scholarship and internship programs with Spartanburg Community College (SCC).

Beginning this May, students from SCC's horticulture program will have the opportunity to gain hands-on experience in the landscaping industry. Students participating in the program will learn a wide variety of skills that will include landscape maintenance, working with irrigation systems, installing landscapes and applying pesticides and fertilizers.

"Hands-on experience is invaluable in the horticulture industry," said Jason Bagwell, SCC's horticulture department head. "Working alongside industry professionals like Southland will give students the opportunity to experience real-world applications in a high-quality work environment. It will be a tremendous asset to every student both in the classroom and as they begin their careers."

In addition to the internship program Southland will offer a \$1,000 scholarship to one SCC horticulture student. The Southland scholarship is established through the Spartanburg Community College Foundation and will be awarded annually in the fall.

"We are pleased to be able to partner with Spartanburg Community College as a participant in their internship program," said Don Pottieger, president of Southland. "In the same spirit, Southland Landscape Corporation is proud to be able to provide a scholarship for students who wish to enter into the green industry and study horticulture at this fine institution."

### **About Spartanburg Community College**

SCC is a fully accredited, two-year college providing high-quality, affordable education to 5,000 students in degree, diploma and certificate programs and to more than 15,000 students in continuing education and lifelong learning programs in Spartanburg, Cherokee and Union counties. [www.sccsc.edu](http://www.sccsc.edu)

### **About the SCC Horticulture Technology Program**

The SCC Horticulture Technology Program is a two-year associate degree program with emphasis on landscaping, nursery operations and greenhouse work. The College's campus arboretum and gardens provide students with an outdoor learning area. Accompanied by four greenhouses, a nursery and an ornamental garden, this area offers students hands-on learning experiences that lead to numerous career opportunities in the Southeast. SCC's horticulture partnership with Clemson University enables students to transfer SCC credit towards a Bachelor of Science degree in Horticulture, Agriculture Education or other related majors at the University. [www.sccsc.edu/hort](http://www.sccsc.edu/hort)

# Southland honors employees for their service



When you work hard all day long in the hot sun it's always nice to catch a break at the end of the day and that's just what Southland's Western SC Operations office and Midland Operations office got.

On an early May afternoon when the crews arrived back at their offices they were greeted by the smell of burgers on the grill for their quarterly branch cookout. As a way of showing appreciation for all of their hard work the staff was treated to hamburgers, chips and drinks.

In addition to the cookout it was also a day to honor those employees who have reached milestones with Southland for their years of service. As part of our company's goals we strive to keep all employees happy with their jobs and these staff members have showed extreme dedication to their jobs over the years. Southland would like to send a special thanks to the following employees for their dedicated service over the years.

**Subscribe to the Southland Times on our new website.**



Send your e-mail address to [cbarnes@southlandusa.com](mailto:cbarnes@southlandusa.com) to receive all of the latest news about Southland and to get our monthly newsletter.



## 5+ Years with the company:

David Schwartz (20 Years), David Willis (12 Years), Cutberto Gonzalez (10 Years), Calvin Branton (9 Years), Steve Farmer (6 Years), Chip Key (6 Years), Ruben Gonzalez (6 Years), Israel Sanchez (6 Years), Noel Lawter (5 Years)

**Thanks for all of your hard work!**

## Thanks for Your Loyal Service

The employees listed below are celebrating their anniversaries with Southland in May.

David Schwartz - 20 Years - Charleston, SC  
 Chip Key - 6 Years - Spartanburg, SC  
 Danny Castro, Jr. - 4 Years - Charleston, SC  
 Bill Belcore - 3 Years - Charleston, SC  
 Constantino Hernandez - 2 Years - Spartanburg, SC  
 Ricardo Giron - 1 Year - Charleston, SC  
 Guillermo Gonzales - 1 Year - Charleston, SC  
 Raul Contreras - 1 Year - Columbia, SC  
 Jesus Sanchez - 1 Year - Spartanburg, SC  
 Cornelio Sanchez - 1 Year - Charleston, SC  
 Miguel Ramirez - 1 Year - Charleston, SC  
 Pedro Contreras - 1 Year - Columbia, SC  
 Pavel Pilipchuk - 1 Year - Spartanburg, SC  
 Jesus Ruiz - 1 Year - Charleston, SC

## Happy Birthday

Feliz Cumpleaños

Enma Perez 5/1 - Charleston, SC  
 Natanael Hernandez 5/5 - Charleston, SC  
 Bill Belcore 5/10 - Charleston, SC  
 Michael Wagner 5/10 - Columbia, SC  
 Clint McCarty 5/14 - Columbia, SC  
 Pedro Rodriguez 5/19 - Spartanburg, SC  
 Cornelio Sanchez 5/22 - Charleston, SC  
 Oliverio Hernandez 5/27 - Charleston, SC

# A Special Welcome to our newest clients

Southland would like to thank the following new clients for making Southland their landscape management company of choice:

## Eastern SC Operations:

- Trolley Square
- Tennyson Row
- Office Park at Whipple Road
- Midtown
- James Island Center
- Hobcaw Professional
- Hibben
- Crowfield Village
- Macolly
- Coopers Ridge
- Charleston County Schools
- Alexan Wellbourne Apartments

## Midland Operations:

- Marc Antonetti Residence
- Misty Ridge Apartments
- Holly Court Apartments
- Garden Circle Apartments
- Executive Plaza
- Woods Edge Apartments

## Western SC Operations

- Gatekeeper Maintenance
- Rental Property Management, LLC
- Passco
- US Maintenance
- Michael Moore
- Hobson Hornbuckle
- Light Property Management
- Traditional Homes
- J. Rogers Group
- Greenfield Apartments

- Crescent Hill Apartments
- Reynolds Square Apartments
- Shemwood Crossing
- Harmony Ridge Apartments
- Boulder Creek Apartments
- Dollar Tree Plaza
- The Vineyards at Stone Creek Falls

*Thanks for choosing Southland Landscape Corporation!!!*

*We look forward to a bright future with each and everyone of you.*

## Landscaping Tips of the Month: May



### Lawn & Flower Care

- Spring flower installation should continue.
- Maintain flowers with fertilization and dead-heading and weeding as needed.
- Continue to inspect turf, trees and shrubs for insects and disease. Treat as necessary.
- Prune shrubs as needed.
- Mow the lawn and trim and edge as needed.
- Continue to use post-emergent weed control on shrub beds and lawns as needed.
- Make sure your irrigation system is in good working order before the hot summer heat arrives.

## Join us in our efforts to help conserve water

As the Summer heats up and the rain comes and goes it's important for us to conserve water in the event that we have a slow rain season this Summer.



Southland is offering the Rain Master iCentral irrigation system which monitors rain and moisture and adjusts the amount of water dispersed accordingly. This is cutting edge technology that can save you up to 40% on your monthly water bill.

The Irrigation Association has named July Smart Irrigation Month in an effort to better educate consumers on the importance of conserving water. For more information on ways to conserve water and save money with your irrigation system call us at (866) 469-6899.



**Check us out online at [www.southlandusa.com](http://www.southlandusa.com)**

## Customer Service

### Branch Support Center

1983 Technology Drive  
Charleston, SC 29492  
Phone: (866) 469-6899  
Fax: (843) 375-0445

#### Service Issues:

landhelp@southlandusa.com

#### Billing Questions:

billing@southlandusa.com

#### President/Chairman: Don Pottieger

dpottieger@southlandusa.com ext. 216

#### Chief Financial Officer: David Willis

dwillis@southlandusa.com ext. 214

#### VP of Business Development: Brian Pottieger

bpottieger@southlandusa.com ext. 113

#### Purchasing Manager: Tom Pyatt

tpyatt@southlandusa.com ext. 218

#### Human Resources Manager: Chris Barnes

cbarnes@southlandusa.com ext. 219

#### AR Manager: Cindy Gardner

cgardner@southlandusa.com ext. 212

# Accidents happen...

## Supplemental Insurance

Ever worry about how you're going to pay for things if you get injured either on the job or while at home?

AFLAC has you covered! Sign up for AFLAC today for as little as \$22 per month and be covered in the instance that you get injured. AFLAC is not health insurance. It is instead a supplemental insurance that helps you cover the everyday expenses you might incur from an injury.

Accidents happen without a moments notice. Protect yourself with AFLAC. For more information call Chris Barnes, human resources manager, at (843) 375-0442 ext. 219.



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