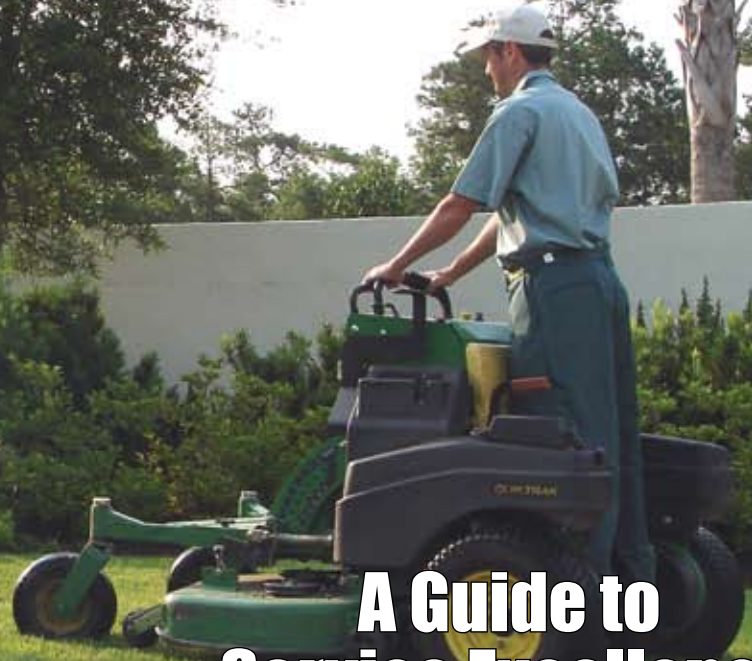




SOUTHLAND

Landscape Management



**A Guide to
Service Excellence**



*A Name You Can Trust.
A Service You Can Depend On.*



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Welcome to **SOUTHLAND**®

Whether it is a design/build project, turf application or regular mowing service, Southland is committed to providing a service that exceeds your expectations.

As a privately-held, family-owned business we are governed by only one basic principle and that is **TRUST**. You can trust us to perform the services as contracted, on time and on budget. We pride ourselves on the fact that when we give our word, we follow through with no excuses and no exceptions.

This philosophy has been the backbone of our company for over two decades and we take pride in earning your **TRUST** and bringing to you a level of excellence in service, reliability and quality.

Don Pottieger, Sr., CBSE

President

Southland Landscape Corporation




SOUTHLAND
Landscape Management

Why choose **SOUTHLAND**® ?

Our traditional values and visionary thinking are the fundamentals that have led to our success. However, our greatest asset that represents our pride and true success is our people. A core Southland principle is that a consistent, stable workforce delivers a cost-effective, high-quality solution to proper landscape management.

Southland Culture: We instill employee ownership and accountability and foster a strong “grow from within” environment. This culture has helped Southland continue to be a successful, customer-focused service provider for more than 20 years. Our organization and reputation attract the best candidates from the pool of workers interested in our service positions. Meaningful work is recognized, appreciated and rewarded through opportunities and continuing development, benefits and personal advancement. It’s our employee-based culture that makes Southland the employer of choice throughout the industry.

Employee Selection: Pre-employment practices include screening, drug testing, interviews and reference checks. The successful candidates we select are insured and bonded. Our orientation process matches new employee skill sets and capabilities to customer site needs.



Training: Our commitment to customer service and employee development drives our training platform of teaching Southland standards and the best practices in the industry. In both operational and bilingual safety training, we excel at providing our employees with the skills they need to service your unique business environment.

Our training curriculum includes:

Operational

- Equipment Maintenance
- Field Application/Service Training
- Classroom Application/Service Training
- Customer Service
- Application/Service Testing

Safety

- Base requirements
- Supplemental training
- Specialized: Hazardous materials and chemical handling

Retention: Our low employee turnover is attributable to successful employee relations and job satisfaction. Competitive wages, 401k retirement program, incentive programs and career advancement opportunities are just some of the reasons employees choose to stay with Southland. These programs show our commitment to quality and provide a safe, consistent work environment for customers and employees.

Supplying and equipping our workforce through our direct relationships with industry leading manufacturers, Southland provides employees with the most efficient and productive supplies and equipment available. Standardization reduces costs, simplifies training and enhances employee safety.

Credibility

Southland is proud to be a member of the following organizations:

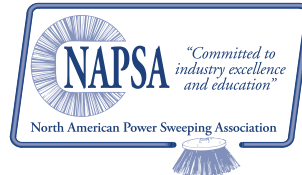
- Local Apartment Associations
- Civic Organizations
- State Landscape Associations
- PLANET (Professional Landcare Network)
- BSCAI (Building Service Contractors Association International)
- NAPSA (North American Power Sweeping Association)
- AOBA (Apartment Owners and Building Association)
- Vistage (World's Largest CEO Membership Organization)
- IFMA (International Facility Management Association)
- BOMA (Building Owners and Managers Association)

Our #1 goal is to satisfy all of our clients

Satisfied Clients



National Service Alliances
Branch Office Network
Local Hands-On Management
Certified Service Specialists



Building Service Contractors Association International®

Professionalism

When it comes to caring for your landscape, Southland offers the most comprehensive services in the area. Our services range from basic grounds maintenance to comprehensive installation. Southland has a highly trained team of professionals along with extensive service capabilities to provide you with the best product in the industry.

We bring a level of commitment that goes well beyond the maintenance of your property. In fact, that is just the beginning. Today's business environment is constantly changing and our programs deliver services that meet the needs of our customers and their evolving business operations.

From safety and regulatory concerns to property preservation, we excel at protecting your interest. At Southland, we pride ourselves in being your complete resource for the highest quality and consistent services available.

Here are some of the Value Added Benefits we provide for our customers:

- Background checks on all staff
- Local, hands-on management
- Bonding on all staff
- OSHA and Environmental compliance
- Risk management planning and programs
- National product purchasing
- Worker identification system
- Community commitment and outreach
- On-going training program
- Computerized management system
- Quality assurance programs and systems

Landscape Services

Southland offers the following Landscape Services:

- Grounds Maintenance
- Shrub Pruning
- Mulching/Pine Straw
- Edging
- Seasonal Flower Installation
- Aeration
- Weed Control/Fertilization
- Insect & Disease Control
- Spring & Fall Cleanup
- Overseeding
- Hydroseeding
- Erosion Control
- Landscape Renovation & Installation
- Irrigation Management
- Sports Turf Management
- Snow & Ice Management
- Outdoor Lighting
- Pressure Washing
- Aquatic Management
- Parking Lot Sweeping





Construction

Southland has complete design/build capabilities for landscape enhancement, property renovation and new installs. We install the proper plant materials selected for your landscape specific growing conditions. Our landscapes deliver beauty, function and ease of maintenance and that is all accomplished while completing projects on time without complications.

Southland offers the following Construction services:

- Tree/Shrub Installation
- Sod Installation
- Hardscapes (pavers, stone, etc.)
- Water Features
- Hydroseeding
- Lighting
- Grading
- Drainage
- Design Services
- Erosion Control



Turf

To ensure the highest quality of your turf, look to Southland for the expertise and knowledge needed to meet your high expectations. Our goal is to promote healthy lawns through timely fertilization programs that ensure a vigorous landscape free of pest and disease problems. For existing turf problems our licensed staff will diagnose and treat insects, pests or weeds that are keeping your property from reaching its full potential.



Irrigation

Southland can assess your current irrigation system, offer recommendations and make repairs or modifications to improve water usage and the health of your landscape. If you do not currently have an irrigation system we have a professionally trained staff that is ready to design and implement an efficient system to meet your landscapes needs.



Maintenance

After we have beautifully landscaped your property it is time to maintain it. At Southland we offer full-service landscape management. Listed below you can see even more of what we have to offer:

- Grass Cutting
- Edging
- Weed Eating
- Hedge Trimming
- Pine Straw
- Aeration
- Fertilization
- Weed Control
- Mulch



Enhancements

Do you like your current landscape but feel it needs some seasonal coloring throughout the year? Our enhancements are designed to accent your existing landscape. Southland can enhance your landscape throughout the year with the following services:

- Seasonal Flower Installation
- Flower Bed Enhancements
- Pine Straw/Mulch
- Spring/Fall Cleanup





SOUTHLAND[®]

Branch Support Center

Service Issues

Toll Free:

(866) 469-6899

E-mail:

landhelp@southlandusa.com

Billing Questions

Toll Free:

(866) 469-6899

E-mail:

billing@southlandusa.com

Sales Department

Toll Free:

(866) 469-6899

E-mail:

sales@southlandusa.com

Website:

www.southlandusa.com

Fax:

(843) 375-0445



REGIONAL OFFICES

CONTACT INFORMATION:

CHARLESTON REGIONAL OFFICE

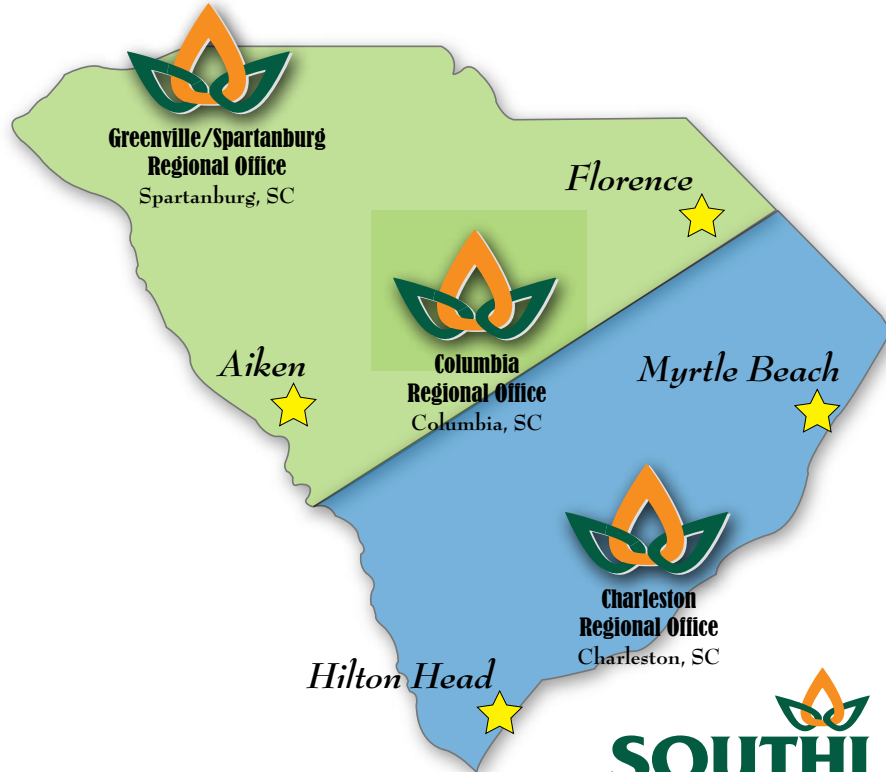
1983 Technology Drive
Charleston, SC 29492
Phone: (843) 553-5630
Fax: (843) 553-5603

COLUMBIA REGIONAL OFFICE

170 Little Dogwood Ct.
Lexington, SC 29073
Phone: (803) 957-4742
Fax: (803) 996-5137

GREENVILLE/SPARTANBURG REGIONAL OFFICE

125 Tradd Street
Spartanburg, SC 29301
Phone: (864) 595-0705
Fax: (864) 574-4129



www.southlandusa.com


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A Service You Can Depend On.*





Landscaping is an art form and at Southland we believe the only way to satisfy a customer is to provide them with a first class product. From choosing the right flowers and color combinations to cutting the grass or installing a beautiful waterfall, we can do it all. When you think of landscaping, think of Southland for all of your needs.



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Since 1986



SOUTHLAND®

Landscape Management

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1983 Technology Drive
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